ICT MEDICAL
I CREATE TIME

MANUFACTURER PROPOSAL · NOV 2026

NO LOCAL DEALER · REGULATORY APPROVALS PENDING

UAE clinics want your products.

ICT connects approvals to supply.



OVERSEAS MANUFACTURERS

Medical devices · Aesthetic equipment
Cosmetics & personal care

→

ICT Medical

REG. | IMPORT | STORE | SEND

→

UAE

CLINICS & HOSPITALS

Qualified customers

→

APPOINTED DEALER

Future sales partner

with guided handover

REGULATORY → IMPORT → STORAGE → DELIVERY

Supply begins only after applicable product approvals and commercial requirements are met.

THE GAP

Clinics are interested. But supply is not ready.

Demand exists in the UAE, yet the route to compliant delivery is often missing.

Korean Manufacturer
Products · Certificates
Technical files

No local dealer
Who handles UAE operations?

No approvals yet
What registration is required?

No delivery setup
How will products reach clinics?

UAE Clinics & Hospitals
Enquiries · Buying interest

ICT connects real demand with a compliant supply route.

ONE LOCAL PARTNER

One local partner—from regulatory review to supply.

Manufacturers focus on products and customers; ICT coordinates the UAE execution.

01



Product review

Intended use · Models
Dossier

02



Regulatory support

Filings & approvals

03



Import coordination

Permits · Customs
Receipt

04



Clinic delivery

Storage · Orders
Delivery

05



Dealer transition

Approvals · Files
Inventory

Find your permanent dealer while ICT prepares the supply pathway.

PRODUCT COVERAGE

Medical devices, aesthetic equipment & cosmetics.

Regulatory pathways depend on intended use, product claims and labeling.

MEDICAL DEVICE ROUTE

Dental & Medical Devices

Implants · Consumables

Model-specific approvals
LOT · Serial · Expiry tracking

EQUIPMENT ROUTE

Aesthetic Equipment

Clinic & hospital equipment

Certificates & model review
Installation · Training · Service

COSMETICS ROUTE

Cosmetics

Skincare · Personal care

Ingredients & labels
Import & distribution

Cosmetics follow a separate route. Injectable or therapeutic products require additional regulatory review.

Sources [R1] [R5] · See speaker notes

LICENSED LOCAL OPERATIONS

Licensed for medical-device import and distribution.

With the manufacturer's documents and authorization, ICT coordinates local execution.

EDE | MEDICAL WAREHOUSE LICENSE



EMIRATES DRUG ESTABLISHMENT

Establishment License

License Number 1854 رقم الترخيص

Licensing and Accreditation Department			إدارة الترخيص والاعتماد
Establishment Ref. #	2247	2247	رقم مرجع المنشأة
Name Establishment	ICT MEDICAL EQUIPMENT TRADING L.L.C	اي سي تي للتجارة المعدات الطبية ش.ذ.م.م	اسم المنشأة
Owner Name	Mariam Yousif Almarzooqi	مريم يوسف المرزوقي	اسم المالك
Establishment Type	Private	خاص	نوع المؤسسة
Classification	Medical Warehouse	المستودع الطبي	التصنيف
Activity	Import and Distribution of Medicine and Medical Devices	استيراد وتوزيع الأدوية والأجهزة الطبية	نشاط
Emirate	Dubai	دبي	الإمارة
Location	international city, France Cluster, P20, 1, 54822	international city, France Cluster, P20, 1, 54822	الموقع
First Issue Date			تاريخ الإصدار الأول
License Issue Date	16/05/2026	16/05/2026	تاريخ إصدار الرخصة
License Expiry Date	15/05/2027	15/05/2027	تاريخ انتهاء الرخصة
Remarks			ملاحظات

To Verify, SCAN HERE
Document Number: 112618
OR click on link below

UAE PASS

License No. 1854 | Valid through 15 May 2027

Regulatory applications

Product classification, registration and authority liaison

Import & storage

Shipment permits, customs coordination and stock control

Delivery & handover

Compliant clinic supply and support for dealer transition

An establishment license does not replace product approval. Cosmetics require separate activity and applicant checks.

Sources [D1] [R2] · See speaker notes

MEDICAL DEVICES

For unregistered devices, start with the right approvals.

Confirm whether marketing authorization is required; supply only through the approved pathway.



Classification alone is not a marketing authorization. Applicable import and supply approvals still apply.

COSMETICS & PERSONAL CARE

Cosmetics: from product review to local distribution.

For standard cosmetics in Dubai, assess the Dubai Municipality Montaji pathway.

01



Formula & label review

Ingredients · Claims
Intended use

02



Product registration

Montaji filing & follow-up

03



Import & receipt

Shipping rules
Customs

04



Local distribution

Storage · Orders
Delivery

Intended use, ingredients and claims determine whether a product is cosmetic or medical.

Subject to product, territory, business-activity and applicant requirements. Injectables require separate review.

Sources [R5] [R6] · See speaker notes

CLEAR ROLES

Manufacturers own the product. ICT delivers locally.

Define quality, regulatory, logistics and commercial responsibilities from day one.

PRODUCT & QUALITY

Manufacturer

Product and technical responsibility

- Dossiers & certificates
- Quality & technical support
- Brand & dealer strategy

LOCAL EXECUTION

ICT Medical

Coordinate UAE operations

- Regulatory filing & liaison
- Import, stock & delivery
- New dealer transition

CUSTOMER DEMAND

Hospitals & Clinics

Demand and operational feedback

- Use & order requirements
- Receiving & feedback
- Purchase & payment terms

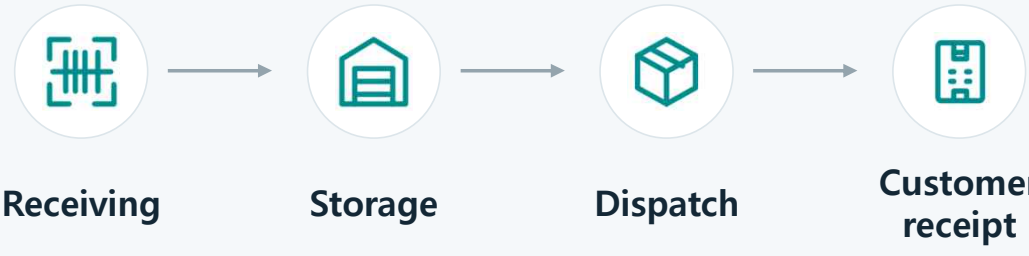
Legal owner, seller, tax-invoice issuer and payment collector are agreed according to licenses and contracts.

TRACEABLE OPERATIONS

Maintain traceability beyond the point of delivery.

Record each movement from receipt to handover, so data remains ready for reporting and transition.

EXAMPLE FLOW



Product code | LOT | Serial | Expiry | Proof of delivery

Stock visibility

Inventory, open orders & expiry alerts

Track each device

Which product was delivered to whom

Manage exceptions

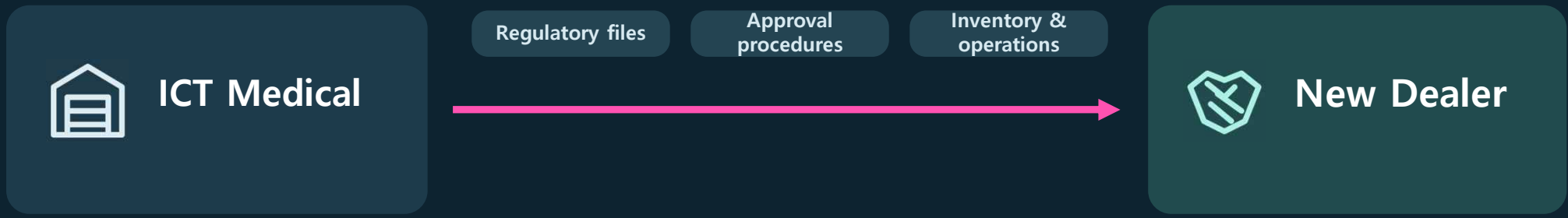
Returns, holds and recall coordination

WMS reporting remains subject to operational validation; external client access is not yet live.

DEALER TRANSITION

When you appoint a distributor,
ICT helps you make the transition.

We support the approvals, documents and inventory handover to your chosen partner.



Agree the handover scope, costs and completion criteria from the outset.

Marketing authorization changes need authority approval; a new importer must obtain new import permits.

HANDOVER CHECKLIST

Hand over the essentials: files, approvals and inventory.

Set the transition date only once the new dealer is qualified and ready to supply.

01 Documentation



Product files & history

Approved copies
Filings, changes & queries

Handover list agreed

02 Regulatory transition



Permits & approvals

MAH / agent changes
New importer permits

Subject to EDE requirements

03 Operations handover



Stock & quality records

Verify LOT / serial / quantities
Open orders & returns

Signed handover record

CONTROL STAYS WITH THE MANUFACTURER

Protect your freedom to choose a distributor.

Keep regulatory support separate from exclusivity and define transition terms upfront.

Freedom to appoint

New dealer selection & replacement rights

Data & documents

Ownership, confidentiality & copies

Predictable handover costs

Agree scope and extra fees upfront

Clear accountability

Quality, insurance, sales & receivables

After appointment: complete handover—or continue only ICT logistics / regulatory support.

START WITH WHAT YOU NEED

Start with what you need. Scale when you are ready.

You do not need to contract every service from the outset.

01

Regulatory entry

Clarify the product pathway

Classification & dossier review

Applications & authority liaison

Output: regulatory result

02

Market supply

Run compliant local operations

Import, storage & stock

Order checks & delivery

Output: supply & stock records

03

Dealer handover

Help the chosen partner take over

Approvals & amendments

Files, stock & open orders

Output: signed handover

Fees depend on product category, applications, volume and service scope. Government fees, freight, insurance and tax are separate.

If there is demand in the UAE,

build your market entry with ICT Medical.

From a market without a local dealer to a long-term distribution partner.

Product information

Product models / catalogues / certificates

UAE demand

Interested clinics / volumes / target dates

Support needed

Registration only / import & supply / dealer handover

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